



# FOR OVER A CENTURY, WE'VE BEEN PART OF THE HAWKE'S BAY COMMUNITY.

Moore Markhams Hawkes Bay is an independently owned firm in the Moore Global chartered accountancy and business advisory network.

Part of the Hawke's Bay community since 1912, our firm has five directors and around 20 staff. In 2010, along with our Markhams New Zealand network firms, Markhams Hawkes Bay joined forces with Moore Stephens, one of the world's major accounting and consulting associations.

In 2019, when Moore Stephens became Moore, we chose to retain Markhams – a name synonymous with business success in this region and the country.

Over the years our name might have changed, but the passion we have for our clients remains. Your success is our most important objective. As a firm we are committed to establishing strong relationships based on understanding, trust and reliability.

Moore Markhams is strategically placed to assist businesses in Hawke's Bay – and we understand the challenges our region faces. Our reputation for providing astute and proactive financial advice to clients has positioned us as valued business partners, with the capacity to deliver positive outcomes.

Our local market knowledge, backed by the Moore Markhams network nationally, and our international network of expertise will give your enterprise the leading edge, wherever you're doing business.

# WE'RE SERIOUS ABOUT HELPING YOUR BUSINESS THRIVE IN A CHANGING WORLD.

When you work with Moore Markhams, you'll work with people who care deeply about your success and who have the drive and dedication to deliver results for you and your business.

We're large enough to provide you with a full, professional service, but not so large that you won't get the top-level individual attention you deserve. We'll be here for you whenever you need us - to help you see through the maze of information, to guide you in your decisions and to make sure you take advantage of every opportunity. To help you thrive in a changing world.

## WE CAN ASSIST YOU WITH:

- · audits
- business management accounting and reports
- business valuations
- · company workouts and insolvency
- · corporate secretarial support
- · cloud based accounting software
- finance applications
- · financial and strategic business advice
- governance advice
- · litigation support
- · payroll services
- · succession planning
- taxation planning
- · trust administration.



#### **OUR SPECIALITIES INCLUDE:**

- · agribusiness
- · cloud-based accounting.



# INTRODUCING OUR DIRECTORS

#### DAN DRUZIANIC

I have a special interest in the agribusiness, property, and service sectors. I am skilled in all areas of financial management, particularly governance, mergers, acquisitions and succession planning. I hold several independent directorships in the agribusiness sector and sit on the board of the Hawke's Bay Regional Investment Company. I am also a member of the Institute of Directors and for four years, was the chair of the national Markhams Group. In 2016, I was conferred as a Fellow of the Australasian Accountants professional body.



dan.druzianic@markhams.co.nz

#### MARK KNOFFLOCK

I joined the firm in 2015 after working in the international financial services industry for 10 years, holding senior roles in Ireland, the UK and Australia. My focus is on working with larger clients and new entities, specialising in business valuation and restructuring.

mark.knofflock@markhams.co.nz



#### **ALAN BARTLETT**

I have more than 30 years' experience providing business advice and tax compliance services to small and medium size businesses across a broad range of industries and services. I was appointed as a director of NZCU Baywide in 2004 and as a trustee in 2008. I held the role of vice chair (2008 - 2019) and served on the Audit and Risk committee and Governance committee for several years.

alan.bartlett@markhams.co.nz



### HAMISH PRINGLE

I joined the firm in 2002 and work closely with private individuals and companies, from start-ups to high growth businesses. My areas of particular interest are the wine industry, dairy farming, pharmacies, and retail and service industries. I provide robust and timely management and taxation accounts to help with my clients' decision making process.

hamish.pringle@markhams.co.nz



#### **BEN GILMOUR**

I work closely with a large range of small to large scale business operations, with expertise and a special interest in the rural sector. I handle all aspects of agribusiness financial management including forecasting and budgeting, and business advisory. I am the firm's resident Xero farming partner and also have expert knowledge in the online rural accounting software, Figured.

ben.gilmour@markhams.co.nz



**Accountants and Advisors** 

Get in touch and let us help you thrive in a changing world

**Moore Markhams Hawkes Bay** 

Business HQ, 308 Queen Street East PO Box 40, Hastings 4156

T +64 (0)6 873 0355



www.markhams.co.nz